

## Certificate

Real estate agents assist people in buying, selling and renting properties and businesses. Real estate agents work for brokers on a contractual basis. Some real estate agents work for construction companies, promoting homes that the company is building. Students who complete the Real Estate Certificate are qualified to pursue licensure as a real estate salesperson. The Ohio Real Estate Commission has approved the following courses in preparation for licensure: REA210 Real Estate Principles, REA220 Real Estate Law, REA230 Real Estate Finance and REA240 Real Estate Appraisal. Credits earned in the Real Estate Certificate also apply toward a Banking & Finance degree.



**Please contact the Allied Health, Business, and Public Services Division at [alliedhealth@NorthwestState.edu](mailto:alliedhealth@NorthwestState.edu) or 419-267-1345 for information on the status of the Real Estate Certificate program.**

## Business & Public Services Division



### Questions:

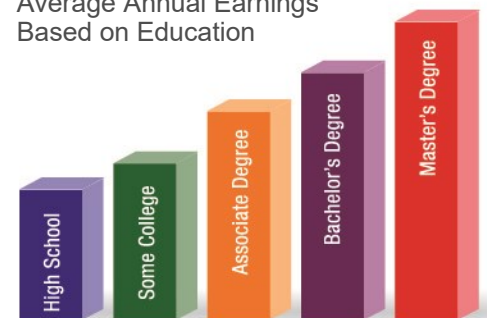
NSCC Admissions Office  
(419) 267-1320  
[admissions@NorthwestState.edu](mailto:admissions@NorthwestState.edu)

[www.NorthwestState.edu](http://www.NorthwestState.edu)

2019-2020

### Education Pays

Average Annual Earnings  
Based on Education



Based on data from the Bureau of Labor Statistics

NSCC is accredited by:  
The Higher Learning Commission  
(312) 263-0456  
[www.ncahigherlearningcommission.org](http://www.ncahigherlearningcommission.org)

# PROGRAM SEQUENCE

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<b>First Semester</b>		<b>Credits</b>
+ ACC111	Financial Accounting	3
ENG111	Composition I	3
+ REA210	Real Estate Principles	3
+ REA220	Real Estate Law	3
	Mathematics Elective	3
		15

<b>Second Semester</b>		<b>Credits</b>
+ ACC112	Managerial Accounting	3
CIS114	Microsoft Applications	3
ENG112	Composition II	3
+ REA230	Real Estate Finance	3
+ REA240	Real Estate Appraisal	3
		15

**Total Program Credit Hours** **30**

+ Students must attain a 2.00 grade point average in these technical courses to graduate.

*Gainful employment information for NSCC's certificate programs can be found online at:*

*<https://northweststate.edu/gedt/real-estate/>*

*Gainful employment information includes: estimated cost of the program, average student loan debt and types of jobs available.*